**Financial Proposal of the**

**RFP for Implementation of Integrated AML, Trade Compliance & Fraud Risk Management Platform for City Bank PLC**

Ref. # City Bank /Proc/Y26/004; Dated: January 6, 2026

**Form-B**

The following formats needs to be filled and signed in ink along with the financial proposal.

## 

## Declaration of Financial Proposal

I / We declare that we accept all the Terms and Conditions (including technical, functional & contract) as mentioned in the “**RFP for** **implementation of Integrated AML, Trade Compliance & Fraud Risk Management Platform for City Bank PLC”** Document.

I / We declare that the Financial Proposal has been submitted without any conditions and strictly as per the conditions of the RFP document and I / we are aware that the Financial Proposal is liable to be rejected if it contains any other conditions.

Signature of the bidder with seal

Name of Authorized Signatory :\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Title of Authorized Signatory :\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Name of Bidder/Company :\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Date :\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Phone/Mobile :\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Email :\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

## Price Form

(To be returned in original along with the Bid Proposals)

Document No.

To

Sir,

I/We hereby submit our Proposal for **implementation of Integrated AML, Trade Compliance & Fraud Risk Management Platform for City Bank PLC** as per the functional requirements and technical specification given in this RFP document within the time specified and in accordance with the Terms and Conditions of this RFP. The rates are quoted in the prescribed format given below: ­

###### **FINANCIAL PROPOSAL Price in Bangladeshi Taka (BDT)**

1. **Solution & Implementation Cost:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Item** | **Item Description** | **Unit of Measure** | **Total Cost in BDT (including Duties, VAT & Taxes)** |
| **Solution** | Supply & implementation of **Integrated AML, Trade Compliance & Fraud Risk Management Platform** for City Bank PLC \* | Bundle Solution |  |
| Design, Customization, Installation, Integration, Data Migration, Testing, Training & Implementation Cost\*\* | Bundle Job |  |
| **Sub total Solution & Implementation Cost (including Duties & Taxes)** | |  |
| **VAT** | |  |
| **Grand Total Solution & Implementation Cost including Duties, VAT & Taxes** | |  |

1. **AMC/ Annual Subscription Support Service Cost During Warranty Period:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Item** | **Item Description** | **Unit of Measure** | **Total Cost in BDT (including Duties, VAT & Taxes)** |
| **AMC/ Annual Subscription Support Service Cos**t | AMC/ Annual Subscription Support Service Cost (applicable during the warranty period of 1 year) | Cost for Warranty period |  |
| VAT |  |
| **Total Cost including Duties, VAT & Taxes** |  |

1. **AMC/ Annual Subscription Support Service Cost After Warranty Period:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Item** | **Item Description** | **Unit of Measure** | **Total Cost in BDT (including Duties, VAT & Taxes)** |
| **AMC/ Annual Subscription Support Service Cost** | AMC/ Annual Subscription Support Service Cost (applicable after the warranty period & onward) | Cost Per Year |  |
| VAT |  |
| **Total Cost including Duties, VAT & Taxes** |  |

1. **Man Day Rate:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Item** | **Item Description** | **Unit of Measure** | **Total Cost in BDT (including Duties, VAT & Taxes)** |
| **Man Day Rate (Offshore)** | Man-day rate for any change/development/customization requirement in future | Cost Per man day |  |
| VAT |  |
| **Total Cost** **including Duties, VAT & Taxes** |  |
| **Man Day Rate (Onsite)** | Man-day rate for any change/development/customization requirement in future | Cost Per man day |  |
| VAT |  |
| **Total Cost** **including Duties, VAT & Taxes** |  |

*\*in case of licenseing & other requirements bidders are requested for providing detailed break-down of license (i.e. number of license, license type etc.) & other requirement if any.*

***- Licensing detailed covered under quoted solution cost:***

|  |
| --- |
| ***License details:*** |

\*\*Bidder shall quote bundle cost for implementation of the software/solution/platform as per the requirements of RFP including all sorts of associated fees/cost applicable if any (such as visa processing, air fare, accommodation, local transport, OPE etc.)

* **Roadmap of the propose software/solution for next 10 years:**

**Bidder shall clearly mention the following:**

**VAT, Taxes & Duties :** included

**Development & Implementation Time**  : ………………. Working days from PO issuance date

**Warranty Period :** 01 year from Go-Live

**Offer Validity :** 180 days

**Performance Guarantee:**

We agree to submit a Performance Guarantee (PG)equivalent to 10% of total Work/Purchase Order value from any schedule commercial bank of Bangladesh in a prescribed format available with City Bank PLC. The validity of the PG would be up to the end of implementation period. The Guarantee must be signed by 02 authorized signatories of the Guarantor-Bank who have PA and/ AS numbers. Please note that in this case, we do not receive any PG from our own Bank. The PG should be submitted to us within 07 working days after the Work/Purchase Order has been issued. For delaying the implementation time, PG needs to be renewed. If the awarded bidder fails to perform its obligation, PG may be forfeited.

**Payment Terms:**

We agree to the following Terms of Payment

**Solution Cost:**

• 35% of solution & implementation cost will be paid after UAT sign off

•45% of solution & implementation cost will be paid after go-live/successful completion of project

• Balance 20% of solution & implementation cost will be paid after UVT (User Verification Test) with in three months of Go-Live date.

**AMC Cost:**

• Payment of yearly AMC/ Annual Subscription Support Service Cost will be made half yearly/Yearly basis at the end of each half year/year.

**Payment Currency:**

Payment will be made in local currency (in BDT) to the local agent/partner of the awarded overseas bidder (preferable). In case of foreign solution provider, payment will be made through bank transfer /remittance upon getting regulatory/Central bank’s permission.

**Penalty:**

**Integrated AML, Trade Compliance & Fraud Risk Management Platform** shall be delivered within the agreed time line. If delayed, bank is entitled to charge a penalty @ 0.05% of Purchase Order/Contract value per day basis subject to a maximum ceiling of 20% of the Purchase Order/Contract value or will lead to cancellation of the purchase order itself. However the VENDOR shall make all endeavors to deliver all items before the date.

# Project Time Schedule

We are proposing the following project time schedules (broader Line) for completion of the activities from the date of the Purchase Order:

|  |  |
| --- | --- |
| **Activity** | **Working days** |
| Business requirement study |  |
| Customization for go live |  |
| Product installation (post infrastructure & system software installation) |  |
| Interface development, integrations, customization |  |
| UAT |  |
| Training & operationalization |  |
| Go-Live |  |
| **Maximum expected time frame from PO date to Go live date** |  |

Notes:

Post-implementation support should be provided until discontinuation of using **Integrated AML, Trade Compliance & Fraud Risk Management Platform** and/or discontinuation of AMC/ Annual Subscription Support Service contract by City Bank.

# Warranty & Annual Maintenance

The warranty period for **Integrated AML, Trade Compliance & Fraud Risk Management Platform** shall be at least for the period of 01 (One) year for the date of Go-Live and vendor shall ensure maintenance & support service useful life time of the solution unless otherwise discontinued by City Bank as per provision of signed agreement by the parties.

During the contract period the Vendor guarantees a minimum uptime of 99.99 % (other than communicated down times) on monthly basis for the entire solution provided. The successful Vendor is expected to submit a report within a week after expiry of every calendar month in this regard. Details terms & conditions are mentioned in the Agreement template.

**Other Terms & Conditions:**

* + - 1. All required services will be in Bangladesh.
      2. The pricing should factor in all regulations and all quoted prices should be inclusive of VAT, taxes & all other duties/fees applicable to implement the solution at City Bank PLC infrastructure.
      3. Warranty on Software Products will be 1 (one) year. Warranty will become effective from the date of go-love/successful completion of project.
      4. License of **Integrated AML, Trade Compliance & Fraud Risk Management Platform** should be perpetual and for unlimited users. In case of user limitation and other, bidder’s is strictly instructed to mention in the proposal.
      5. Other than what is given above, the bidder is expected to account for any other deliverable to make the implementation successful and will be considered for commercial evaluation.

**Data/Information with Supporting Documents:**

**Product/Solution Brand Name :**

**Name & Address of Principal                    :**

**Name & Address of Implementation Partner :**

**Name & Address of Local Partner**            :

1. **Customers list of successful live implementation of Integrated AML, Trade Compliance & Fraud Risk Management Platform by the bidder & implementation partner with contact information**

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Item** | **Solution Name** | **Client Name** | **Client’s Address** | **Industry Type** | **Implementation Year** | **Contact Person** | **Contact Number** | **Email** | **Remarks** |
| **Integrated AML, Trade Compliance & Fraud Risk Management Platform** |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |

*If require please insert rows*

2. **Company’s Financial Strength both local Partner & Principal**

i). last 3 years revenue ( share scan copy audited P&L & Balance Sheet) of both the local partner & Principal/Implementation Partner

|  |  |  |  |
| --- | --- | --- | --- |
| **Particular** | **Financial Year** | **Principal/Implementation Partner** | **Local Partner** |
| Figure in BDT | Figure in BDT |
| Sales/Revenue | 2023-24 |  |  |
| Sales/Revenue | 2022-23 |  |  |
| Sales/Revenue | 2021-22 |  |  |

ii**). Resource strength: Total number of employee, Sales, Developer, Support etc.**

**Local Partner**

|  |  |  |
| --- | --- | --- |
| **Particular** | **Number** | **Remarks** |
| Management |  |  |
| Sales |  |  |
| Developer/Engineer |  |  |
| After Sales Support team |  |  |
| Other |  |  |
| **Total** |  |  |

**Principal/Implementation Partner**

|  |  |  |
| --- | --- | --- |
| **Particular** | **Number** | **Remarks** |
| Management |  |  |
| Sales |  |  |
| Developer/Engineer |  |  |
| After Sales Support team |  |  |
| Other |  |  |
| **Total** |  |  |

iii). **Company establishment & geographical footprint**

**Local Partner**

|  |  |  |
| --- | --- | --- |
| **Particular** | **Year/Country** | **Remarks** |
| Company Establishment | Mention the year | Provide supporting such as Trade license, Certification of Incorporation etc. |
| Geographical footprint |  | Mention the name of country where have your subsidiary business |

**Principal/Implementation Partner**

|  |  |  |
| --- | --- | --- |
| **Particular** | **Year/Country** | **Remarks** |
| Company Establishment | Mention the year | Provide supporting such as Trade license, Certification of Incorporation etc. |
| Geographical footprint |  | Mention the name of country where have your subsidiary business |

Signature of the bidder with seal

Name of Authorized Signatory :\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Title of Authorized Signatory :\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Name of Bidder/Company :\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Date :\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Phone/Mobile :\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Email :\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_